# PROGRAMME: M.A. IN PMIR SYLLABUS

# **SEMESTER-I**

# **Course/Paper Code-1 (CC-1) Fundamentals of Management**

- Unit (I) Introduction to Management & Management Thought : Management-Meaning, Concept, significance and nature, science or an Art, Development of Management Thought - Contribution of F.W. Taylor (Scientific Management School); Henri Fayol (Principles of Management or Management Process School or Classical School), Human Relation and Behavioural School (Mayo), Social System School (Chester Bernard).
- Unit (II) Planning : Concept, Nature, types, importance, steps in planning process, objectives, management by objectives, its nature and benefits, decision making concept, characteristics, significant steps in the process of decision making, making planning effective.
- Unit (III) **Organisation** : Meaning of Organisation formal and informal organizations, Principles of span of control, Departmentation Various bases of Departmentation, Decentralization of authority, benefits and obstacles in delegation of authority, principles of delegation of authority, factors determining the degree of centralization of authority, committees needs and advantages.
- Unit (IV) Directing Concept, Principles, Techniques, Importance & Characteristics.
   Motivation : Motivation Maslow's Need Hierarchy approach Herzberg's Motivation Hygiene approach, expectancy Theory Mc Cleland's Need theory Job enrichment. Leadership - Meaning, different approach to leadership - leadership style.
- Unit (V) Controlling : Nature and Process of Controlling - requirement of adequate control. Traditional budgetary and non-budgetary control devices. Special control techniques - PERT.

1.	Saxena, SC	:	Principles and practice of Management,
			Agra, Sahitiya Bhawan Prakashan
2.	Gupta, CB	:	Principles and Practice of Management

3.	LM Prasad	:	Delhi, Mayur Paper Book Principles and Practice of Management Delhi, Sultan Chand
4.	Koontazad O'doneel	:	Principles of Management
5.	Terry	:	Principles of Management
6.	Tripathi, P.C.	:	Principles of Management
7.	Jha B. & Jha S.N.	:	Fundamentals of Management

# Course/Paper Code-2 (CC-2) Labour Legislations and Labour Administration in India

- Unit (I) Labour Legislation Meaning & definition, types of labour legislation, Factors responsible for the growth of labour legislation. History and growth of labour legislation in India. Principles of labour legislation in India.
- Unit (II) (a) Indian Constitution and Labour, (b) Labour Administration in India at central level (c) Labour Administration at state level with particular reference to the state of Bihar (d) International Labour Organization Structure, Activities, International Standards of Labour, Impact of I.L.O. on Indian Labour Legislations.
- Unit (III) (a) Labour Welfare Meaning, definition, concept, Scope and types, Principles of Labour Welfare - Approaches to Labour Welfare, Agencies to Labour Welfare. Recommendations of National Commission on Labour.
   (b) Industrial Health and Hygiene, Industrial Accidents and Safety, Occupational diseases.

## Unit (IV) Protective Labour Legislation in India – (Part-I)

- (1) Factories Act, 1948
- (2) Plantations Labour Act, 1951
- (3) Mines Act, 1952
- (4) Bihar Shops & Establishment Act, 1953

### Unit(V) **Protective Labour Legislations in India** – (Part-II)

- (1) Contract Labour (Regulaion & Abolition) Act, 1970
- (2) Inter State Migrant Workmen (Regulation of Employment & conditions of Service) Act, 1979
- (3) Child Labour (Prohibition & Regulation) Act, 1986
- (4) The Building and other Construction Workers (Regulation of
  - Employment and Conditions of Service) Act, 1986.

1.	Srivastava, SC	:	IR and Labour Laws, New Delhi, Vikash
2.	Goswami, V.G.	:	Labour and Industrial Laws, Allahabad
			Central Law Agency
3.	Mishra, SN	:	Labour and Industrial Laws
4.	Malik, PL	:	Industrial Laws
5.	Taxmann	:	Labour Laws, New Delhi
6.	Das, R.K.	:	Principles & Problems of Labour
			Legislation
7.	Govt. of India	:	Particular Enactments.
8.	P.R.N. Sinha, Indu Bala &	:	Industrial Relations & Trade Union &
	Priyadarshani		Labour Legislation
9.	Govind Kumar and Ritu Rani	:	Sharam-Kalyan Awam Sanrakshan Vidhyan
			(Labour Welfare and Protective
			Legislations)
10.	Govind Kumar and Ritu Rani	:	Sharam-Kalyan Awam Prashasan
			(Labour Welfare and Administration)

# Course/Paper Code-3 (CC-3) -Labour Economics and Environment

Unit (I) (a) Labour Economics - meaning, nature and scope, method of study

(b) **Labour problems** - meaning, origin, causes, classification, remedies, labour problems in India (c) Economic system - their constituents and fundamental institution, inequality in the distribution of wealth and income - its causes and effect, New Economic Policy- Labour policy and Indian Labour, Bonded Labour.

Unit (II) Labour Market – Meaning and Definition, Feature or characteristics, types, Demand and Supply of Labour, New Dynamics and Economic Reforms of Labour Market in India. Indian Labour force – Meaning, Nature, Composition, Factors determining the Labour Force Participation Rate.

## Unit (III) A Survey of Wage Theories -

- (a) Subsistence theory
- (b) Marginal Productivity theory
- (c) Modern Theory of Wages
- (d) Collective bargaining theory
- (e) Exploitation theory Their assumption & limitations
- Unit (IV) **State regulation of wages** Objective, principle Living wage, Fair wage, capacity to pay, National Minimum wage, wage policy and wage regulation in India, Wage differential meaning, definition, nature and type based on skill, occupation, region, industry, say their causes justification and effect with special reference to India.
- Unit (V) **Unemployment** : Concept, types, causes and remedies of unemployment -Globalization and employment trends in India, Productivity- meaning, factors determining level of productivity, causes for low productivity remedies. Hours of work.

1.	Bloom and Northrup	:	Economics of Labour Relations
2.	Laster, Rechard, A	:	Labour Economics
3.	Bhagdiwal, TN	:	Labour Economics and IR Agra –
			Sahitya Bhawan
4.	Tyagi, BP	:	Labour Economics and Social
			Welfare, Meerut, Jai Prakash Nath &
			Co.
5.	Sinha, P.R.N., Indubala	:	Labour Economics, Publication,
			Bharti Bhawan

6.	Saxena, RC	:	Labour Problems and Social
			Welfare, Meerut, K. Nath
7.	McConnell, CR & Bruc, Stanly L	:	Contemporary Labour Economics,
			New York, McGraw Hill
8.	Fleisher, Beltom M &	:	Labour Economics Theory, evidance
	Kniesner, Thomos, J		and Policy, New Jersey Prentice Hall
9.	Reynolds, LG, Masters, SH	:	Labour Economics and Labour
	Moser, CH		Relations, New Jersey, Prentice Hall
10.	Butler, Arthur D	:	Labour Economics and institutions
11.	Ehrenberg, Ronodd. G & Smith	:	Modern Labour Economic : Thoery
	Robert S		and Public Policy
12.	Pandit, K.	:	New Dimensins of Labour
			Economics, Novelty & Co. Patna.

## Course/Paper Code-4 (CC-4)

# **Trade Unionism**

### Unit-I Trade Unionism : Theoretical & Legal Framework

- (a) Trade Union Meaning, Concept, Evolution, Objectives, Functions, Methods, and Problems
- (b) Major Theories of Trade Unionism
- (c) Trade Unions Act, 1926 (Main Provisions)
- (d) Emerging role of Trade Union in India.

### Unit-II Trade Union Structure, Management & Governance

- (a) Trade Union Structure Types of Trade Union Craft Union, Industrial Union, General Union, Federation and Confederations.
- (b) International Trade Union Federation, Global Union Federations.
- (c) Trade Union Structure at the National Level Managerial Trade Unions- Reason for formation of management Unions. Participation of women in Trade Union - Why women do not join Trade Union ?
- (d) Management and Government of Trade Unions Bye laws or constitution of Trade Union
- (e) Trade Union and Finances & Funds Source, Causes of Poor finances, Measures to strengthen Trade Union Finance, Political Funds.

### Unit-III Trade Union Recognition & Rivalry

- (a) Trade Union Recognition Meaning and Definition, Nature, statutory & voluntary practices, Methods, Rights to Recognized Trade Unions, Problems Relating to Trade Union Recognition and Measures to Remove the Problems.
- (b) Trade Union Rivalry Causes, Effects, Types and Measures to check Trade Union Rivalries in India.
- (c) Trade Union unity and union mergers.

## Unit-IV Trade Union Leadership, Politics and Democracy

- (a) Trade Unions Leadership nature of leadership, types of leadership. Internal and outside leadership. Situation & causes of outside leadership. Consequences of outside leadership.
- (b) Trade Union and Politics Necessity for participating in politics, methods and forms of participation. Dominance by political parties in Indian Trade Unions - Advantage and Disadvantages

(c) Trade Union and Democracy - Concept of democracy, why trade union should be democratic ?

#### Unit-V Trade Union Movement in India

- (a) History and Evolution of Trade Union in India Pre-Independence Period, Post Independence Period - Post Economic Reform period of Trade Union Movement.
- (b) Challenges before Trade Unions in India Internal & External Challenges, Measures to Strengthen Trade Unions.
- (c) Changing Approaches and Roles Trade Union for Survival in Globalised economy.

#### **BOOKS RECOMMENDED ;**

1.	Mamoria, CB	:	Dynamics of Industrial Relations, Mumbai,
2.	Sinha, PRN	:	Himalaya IR and Trade Unions Labour Legislation,
3.	Punuka, SD	:	Delhi, Pearson Labour Welfare, Trade Unions and Industrial Relations, Mumbai, Himalaya
4.	Dhyani, SN	:	Trade Union and Right to Strike
5.	Jha, SN	:	Indian Trade Unions
6.	Karnic, VB	:	Strikes in India
7.	Sinah G.P. & PRN Sinha	:	Industrial Relations & Labour Legislation
8.	Karnik, V.B.	:	Indian Trade Union Movement.
9.	Dankert	:	Contemporary Unionism
10.	Kumar, Govind, Ritu Rani	:	Industrial Relations and Trade Union in India
11.	Pandit K.	:	Industrial Relations and Trade Unionism

# Ability Enhancement Compulsory Course -1 (AECC-1) Environment Sustainability & Swachchha Bharat Abhiyan Activities

# **SEMESTER - II**

## **Course/Paper Code-5 (CC-5)**

# Human Resource Management

## Unit-I Introduction to Human Resource Management

- Meaning & Concept of HRM, objectives & scope of HRM, Importance of HRM, Functions and Responsibilities of Human Resource Management, Evaluation & growth of HRM, Challenges of HRM, Changing Environment and Emerging HRM concept.
- (b) Organisational Structure and Human Resource Management

### Unit-II Acquisition of Human Resource

- (a) Human Resource Planning Meaning, Objectives and Importance, Process of HRP, Problems/Barriers of HRP, Measures to make HRP effective, Impact of Technology on HRP.
- (b) Job Analysis Meaning and Concept, Methods, Problems & suggestions.
- (c) Human Resource Information System Concept, objectives and importance, Benefits and Limitations
- (d) Recruitment and Selection Concepts, Sources, Process & Steps, Merits & Demerits.

### Unit-III Developing Human Resource

- (a) Socialisation, orientation and Induction Concept Importance and process.
- (b) Training & Development Meaning, Concept, objectives, concept of Development, Significance, Types, Difference between Training & Development.
- (c) Promotion & Transfer Meaning and concept, objectives, types, basis of promotion seniority Vs merit - Promotion & Transfer Policy.

### Unit-IV Performance Management

- (a) Performance Appraisal Concept, Objectives, Planning and Development of an effective performance Appraisal, Methods, Benefits and Pitfalls.
- (b) Potential Appraisal and succession planning, Meaning, Potential attributes, significance causes of failure of succession planning in Indian Industries.

(c) Career Planning

## Unit-V Discipline, Grievances and Standing orders

- (a) Discipline in Industry concept and definitions objectives, Acts and omissions constituting misconduct Domestic enquiry.
- (b) Standing orders –meaning and concepts, Industrial Employment (Standing Orders) Act, 1946.
- (c) Grievances in Industry Nature of grievances, concept and definition significance causes of grievances Grievance Handling.

1.	L.M. Prasad	:	Human Resource Management, New Delhi, S.Chand
2.	Rao, VSP	:	Human Resource Management, New Delhi, Excel Books
3.	Aswathapa K.	:	Human Resource Management, New Delhi, TMH
4.	Gupta, CB	:	Human Resource Management
5.	Kulkarni MU	:	HRM and IR
6.	Sudha, GS	:	Human Resource Management, New Delhi,
			Makone Publication
7.	Chhabra, TN	:	HRM, Concept and Practice
8.	Dessler, Gary	:	HRM, N Delhi, Prentice Hall of India
9.	Beard Well, Ian &	:	HRM : A contemporary perspective, New
	Holden,Len		Delhi, MacMillan
10.	Armstrong, M	:	A Hand Book of HRM Pracitce, New Delhi,
			Kagam Page
11.	Tripathi, PC	:	PM & IR, New Delhi, Sultan Chand and
			Sons.
12.	Venkata Ratnam, C.S.	:	PM & Human Resource, Delhi, Tata
			MacGrow Hill
13.	Pandit K.	:	Human Resource Management

# Course/Paper Code-6 (CC-6) Industrial Relations

Unit -I Industrial Relations :- Meaning, concept, scope, objectives, Important Aspects, Evolution Policy in India, Actors and its changing roles, Approaches to Industrial Relations :- System approach (Dunlop's), Input – output Approach, Conditions for good Industrial Relations, Economic Reforms and Industrial Relations.

# Unit-II Management of Industrial Conflict -

(a) Industrial Conflict : Meaning, nature, causes, extent and methods of settling industrial disputes, Industrial Disputes Act, 1947.

## (b) **Conciliation/Mediation** :

- (i) Meaning and definition
- (ii) Merits and demerits of conciliation/mediation as a method of settling industrial disputes.
- (iv) Weaknesses of conciliation in India

## (c) Adjudication :

- (i) Meaning, definition and significance
- (ii) Merits, demerits and methods of settling industrial disputes.
- (iii) Adjudicating authorities in India.
- (iv) Weakness of adjudication in India

# (d) Voluntary Arbitration

- (i) Meaning, definition and significance
- (ii) Voluntary Arbitration in India-Strength and weaknesses

# Unit -III Collective Bargaining :

- (i) Meaning, Definition, Objectives and Scope
- (ii) Pre-condition for success of Collective Bargaining
- (iii) Subject matter of Collective Bargaining
- (iv) Process/Procedure of Collective Bargaining
- (v) Merits and demerits of Collective Bargaining as a method of settling disputes.
- (vi) Hindrances to the Growth of Collective Bargaining in India.
- **Unit -IV** Industrial Action :- Meaning and definition, Functions, Forms of strikes & lockouts, nature of strike, types of strikes, causes & effects of strikes, Legal framework of strikes & lockouts in India. Lay off, Retrenchment, Picketing, Closure, Unfair Labour Practices.
- **Unit -V** Management of Industrial Cooperation Meaning and definition of different terms used in this regard : Labour Management co-operation, worker's Participation in Management, Industrial Democracy Levels and forms of Cooperation/Participation, Schemes of Workers Participation in

Management in India and their legal status, Obstacles in the way of worker's participation in Management in India. Economic Reforms and New Trends of Workers Participation.

1.	Mamoria, CB	:	Dynamics of Industrial Relations Mumbai,
			Himalaya
2.	Monappa, Arun	:	IR, Delhi, TMH
3.	Sarma, AM	:	Industrial Relations, Mumbai, Himalaya
4.	Sinha, PRN	:	IR and Trade Unions, Delhi, Pearson
5.	Ratnam, CS	:	IR, New Delhi, Oxford
6.	Singh, Nirmal, Bhatia, SK	:	IR & Collective Bargaining, New Delhi,
			Deep and Deep
7.	Sen, Ratna	:	IR, Shifting Paradigm, Delhi, MacMillan
8.	Venkata Ratnam, P	:	IR, New Delhi, Asain Publication
9.	Chhabra, TN, Suri RK	:	IR Concept and Issues
10.	Srivastava, CB	:	IR and Labour Law, New Delhi, Vikash
11.	Sinha, PRN & Indu Bala	:	IR, Trade Unions & Labour Legislations
	Pridarshini		
12.	Shukla, BN & Bimla Shukla	:	Collective Bargaining
13.	Pandit K.	:	Industrial Relations & Trade Unionism
14.	Kumar, Govind and Ritu Rar	ni:	Industrial Relations & Trade Union in India

# Course/Paper Code-7 (CC-7) Organisational Behaviour

- **Unit-I** (a) Organisational Behaviour Meaning, Concept, Nature and Importance.
  - (b) Behavioural Approach, System Approach, Quantitative Approach and Contingency Approach.

### Unit-II Foundations of Individual Behaviour

- (a) Personality Context, Nature, Determinants
- (b) Perception Meaning & Definitions, Factors, Perceptual Process.
- (c) Learning Meaning & Definitions, explicit and tacit knowledge.
- (d) Attitudes Concept, Nature, components of Attitudes.

Unit-III (a) Group Dynamics - Concept group, Types of group, usefulness of group in organization. Pitfalls of groups, Determinants of group, Behaviour, External conditions, Group cohesiveness, Team Dynamics.

- (b) Power and Political Behaviour, Power Dynamics, Sources of Power. Power Tactics, Ethics in Power and Politics.
- (c) Conflict and Negotiations Concept, Nature of conflict, conflict management style.
- **Unit-IV** (a) Communication Meaning and Definition, Significance, Types, Barriers to effective communication, Factors influencing communication, Role of I.T. in Communication.
  - (b) Work stress & Management Concept, Sources of stress, Individual Levels stress, Groups level stress, organizational stress, Burnout stress of syndrome. Stress Management and strategies.
  - (c) Organisational Culture Meaning & Definitions, cultural dimensions, changing organizational culture, Effects of culture, creating and Innovation, work culture.
- **Unit-V** (a) Organisational change Meaning and nature of change, levels of change, Importance of change, obstacles to change
  - (b) Organisational Development Concept, Pre-requisites for OD, OD Interventions.
  - (c) Cross-culture and Multi-culture, Multicultural teams& Management.

1.	Dwevedi, RS	:	Organisational Behaviour Delhi, McMillan
2.	LM Prasad	:	Organisational Behaviour, New Delhi,
			Sultan Chand

3.	Luthan, F	:	Organisational Behaviour, New Delhi,
			McGraw Hill
4.	Davis, Keith	:	Organisational Behaviour, New Delhi, TMH
5.	Robbins, Stephen, P	:	Organisational Behaviour, New Delhi, PHI
6.	Aswathapa, K	:	Organisational Behaviour, Mumbai,
			Himalaya
7.	Jain, PK	:	Organisational Behaviour, Jaipur, Rajasthan,
			Hindi Granth Academy
8.	Hersey & Blanchart	:	Management of Organisational Behaviour
9.	Scheim	:	Organisation Psychology
10.	Korman	:	Organisational Behaviour.
11.	Udai Pareek & Sushma Kh	anna	: Organisational Behaviour,
			Understanding Organizational Behaviour,
			Oxford University.

# **Course/Paper Code-8 (CC-8) Social Security Legislations**

- **Unit -I** Social Security Meaning, Scope, Evolution and institutional growth, need of social security.
- **Unit -II** Social Insurance and Social Assistance Its meaning, significance and differences, Financing of social security, concept of employer's Liability.
- Unit -III (a) Employees Compensation Act, 1923
  - (b) Maternity Benefits Act, 1961
  - (c) Payment of Gratuity Act, 1972
- **Unit -IV** Employees Provident Fund & Miscellaneous Provisions Act, 1952
  - (a) Employees P.F. Scheme
  - (b) Employees Pension Scheme
  - (c) Deposit Linked Insurance Scheme Its financing administration.
- Unit -V Employees State Insurance Act, 1948 Scope, Benefits (a) Sickness (b)
   Maternity (c) Disablement (d) Dependent (e) Medical (f) Funerals (g)
   Others. Its Financing, Administration. Unorganised Workers Social Security Act, 2008.

1.	Srivastava, CB	:	IR and Labour Laws, New Delhi, Vikash
2.	Goswami, V.G.	:	Labour and Industrial Laws, Allahabad
			Central Law Agency
3.	Mishra, SN	:	Labour and Industrial Laws
4.	Malik, PL	:	Industrial Laws
5.	Taxmann	:	Labour Laws, New Delhi
			Legislation
6.	Govt. of India	:	Particular Enactments.

# Course/Paper Code-9 (CC-9) Industrial Organization and Management

- Unit-I (a) Industrial Organization- Concept, Scope, Significance, Classification, Industrial Organization in India,
  - (b) Industrial Revolution, Technological Revolution, IT and Digitalization.
- Unit II (a) Entrepreneurship Development- Concept, Types, Characteristics, Entrepreneurial process, Theory of Entrepreneurship, Factors promoting Entrepreneurship,
   (b) Bala and functions of Entrepreneur qualities of successful Entrepreneurship.

(b) Role and functions of Entrepreneur, qualities of successful Entrepreneur, Entrepreneurship Development Programme.

Unit III (a) Plant Location– Meaning and Aspect of Plant Location, Advantages and Disadvantages, factors, Theory of Plant Locations, Dynamics of Industrial Locations,

(b) Plant layout – Meaning, objective, factors, Techniques and Principles, Size of Industrial Unit – Factors determining size of Industrial Unit, Determination of Optimum size.

- Unit IV (a) Rationalization Concept, Features, Objectives, Causes, Principles, Benefits, Rationalization vs Nationalization, Rationalization of Indian Industries.
  (b) Scientific Management Concept, Characteristics, Principles, Techniques, Benefits of Scientific management.
- Unit V (a) Industrial Financial Planning Meaning, need, essential of good financial planning, Classification of Capital, Capitalization Theories Over capitalization Under capitalization, Capital Structure.
  (b) Sources of Industrial Finance Financial Requirements, Sources of raising finance, Traditional and institutional industrial finance.

### **BOOKS RECOMMENDED :**

 Bishwambhar Jha
 Fundamentals of Industrial Organization and Management, Novelty and Company.
 P.N. Yadav
 Industrial Organization and Management.

# Course/ Paper Code:-AEC-1 Life Skill and Skill Development

Ability Enhancement Course (AEC) or Skill Enhancement Course (SEC)			
Course title : Life and Communication Skill Development			
Course code AEC-1/SEC-1 Credit 5			
	(there shall be 5 units each consisting of one		
	credit		
Course offered in Semester II			
- · ·	1 will empower students to cope with the transitive		
	s while in an age of communication the curriculum		
	utilities of ICT in the transmission of knowledge.		
Course objectives :			
1. To develop communication skill of stude	nts		
2. To develop writing skill of students			
3. To develop expertise in the utilities of IC	T in the transmission of knowledge		
Course contents			
Unit	1		
<u> </u>	Life Skills : critical thinking, Aristotle's Law of Logic, Problem solving Creative		
thinking	6		
	Trustworthiness and empathy, Negotiating difference of opinions		
	Communications Skills : What is Communication ?, Listening Skills, Speaking Skills,		
	Reading Skills, Writing Skills, Group Discussion and Personal Interview, Barriers to		
Communication			
	l letters, Business letter, Personal letters, Writing		
	agendas, Minutes, Reports, Writing CVs, Resume, Statement of Purpose, Sending		
	applications through mail with attachment, Rapporteuring, Documentation		
	Information and Communication Technology (ICT) Literacy : Word Processor, Excel,		
PageMaker, Pdf conversion, Preparing	g PowerPoint Presentation		
Learning outcomes :			
After completion of the course students should be able to cope with the transitive interactions in personal and professional lives. The course will equip students to develop expertise in the utilities			
	in equip students to develop expertise in the utilities		
of ICT in the transmission of knowledge	Unit I II III IV and V		
Assignments : Assignment will be based on	Unit 1, 11, 111, 1V and V		

# **SEMESTER - III** Course/Paper Code-10 (CC-10)

# International Industrial Relations System

## Unit (I) Industrial Relations Concept

- (a) Meaning, Definition, Emerging trends in industrial relations at the international level, Boomer's framework in Industrial Relations at International Level. Need to study Industrial Relations at International Levels.
- (b) Concept of Multinationals Corporations &Labour Relations Practices of Multinational Companies.

Multinational Companies and Industrial Relations – an approach

(c) Impacting Globalisation on Industrial Relations, Globalised issues and Trade Union demanding New Roles,

Unit (II)	Industrial Relations and Comparative Practices				
	1.	A brief account of historical development of Trade Union in U.K.,			
		USA, Japan.			
	2.	The system of recognition of Trade Unions - a comparative			
		reviewing of different countries U.K. USA, Japan			

3. Union Security Measures, Wagner Act, 1935. The Taft- Hartley Act, 1947.

### Unit (III) Collective Bargaining

Meaning, Definition, subject – Matter of Collective Bargaining, Unit of Collective Bargaining, Collective Bargaining Power, Theories of Collective Bargaining.

Negotiation Process and Agreements in Collective Bargaining & Govt. interventions

- (a) Negotiation process Management & union strategies
- Preparatory process Negotiating agreement management & union(b) Drafting and agreement and implementation
- (c) Contemporary Collective Bargaining in UK, USA and Japan.
- .Unit (IV) Participative Management, Concept, Objectives & importance, Schemes of Participative Management, Contemporary Worker's Participations in U.K.,U.S.A.& Japan. Quality Circle.
- Unit (V) **Technology and Industrial Relations** –(a) Technological change and its impact on Industrial Relations, Industrial Relations & Information Technology.

(b) Futuristic Issues on Industrial Relations - HRD Dimension in Industrial Relations, Integrating HRD into Industrial Relations, Strategic Human Resource Management & Industrial Relations.

## **BOOKS RECOMMENDED :**

- 1. S.K. Bhatia International Practices in Industrial Relations
- 2. C.B. Mamoria Industrial Relations
- 3. ILO Labour Relations
- 4. C.S. Venkata Ratnam Globalisation & Labour Management Relations
- 5. C.S. Venkata Ratnam Negotiated Change
- 6. Kazuo Okochi & Bernard Workers & Employees in Japan, Prinction, Press.

7. Pandit K. – International Industrial Relations, Himalaya Publishing House, New Delhi.

# Course/Paper Code-11 (CC-11) Human Resource Development

- Unit (I) Human Resource Development Perspectives
  - (a) HRD Meaning and Concept, Evoluation and emergence of HRD, Functions of HRD Department, Role of HRD Manager/ professionals, significance of HRD.
  - (b) Technological Change and HRD. Total Quality Management (TQM)
  - (c) HRD Mechanism, Action Research Model
- Unit (II) Acquisition and Retaining Talent
  - (a) Employee Retention Concept, Developing Retention Strategy in an organization. Life-friendly organization (LFO), Work-life balance,
  - (b) HRD Interventions, Knowledge Management.
- Unit (III) Competency Development
  - (a) Competency Mapping and Development Concept, Methods & Process of identification of competencies. Methods of Mapping competencies, Methods of Developing Competency.
  - (b) HR Accounting and Auditing.
- **Unit (IV)** International Human Resource Management (IHRM) : Organisational context of IHRM, IHRM and Sustainable Business, Functions of IHRM, Cross Cultural Studies, Cultural Diversity, Transnational Organisations. IHRM Models.
- **Unit (V)** Organisational Culture Building & Maintenance Issues
  - (a) Organisational Culture Concept, Importance, Elements, Process of maintaining culture. (b) Cultural Diversity - Concept, importance, Managing cultural diversity.
  - (b) Problems of Cross- Culture and Its Management.

- Rudra Dutta Human Development & Economic Development Deep & Deep Publications, New Delhi-110027
- S.C. Gupta International Human Resource Management, MacMillan.
   International HRM A cross cultural approach Trence, Sage Publication
- 3. Gary Dessler Human Resource Management
- 4. Battia S.K. Emerging Issues of HRD

# Course/Paper Code-12 (CC-12) Wage and Salary Management

Unit (I) Wage and Salary and Component of Wages
 Concept, Difference between wages and salary, types of wages – Money
 Wage, Real Wage, Method of Wage payment – Time Rate, Piece Rate,
 Purpose of Wage and Salary Administration.
 Components of Wages
 Basic Wage, Dearness Allowances, Consumers Price Index Number.

Unit (II)Compensation Management<br/>Compensation Management - concept & objectives, factors affecting<br/>compensation management, approaches to compensation management.<br/>Incentives – Meaning, types – financial and non-financial, Incentive plans

# Unit (III) The Code on Wages, 2019

- (i) Minimum Wages
- (ii) Payment of Wages
- (iii) Payment of Bonus Concept, and payment of Bonus in India
- (iv) Equal Remuneration and Prohibition of Discrimination

# Unit (IV) Wage Related Issues :

- (i) Trade Unions and Wages
- (ii) Wages and Productivity
- (iii) Wages and Standard of Living/Concept of Decent Life
- (iv) Wage board Concept, Appointment and Constitution, Power and functions
- (v) Central Advisory Board and State Advisory Boards.

### Unit (V) Components of Wages and Fringe Benefits

- (i) Basic Wages, Dearness Allowances, Consumers Price Index Number
- (ii) Fringe Benefits and Services
- (iii) Wages and Women

- 1. I.L.O. 'Minimum Wages Fixing and Economic Development' International Labour Office, Geneva.
- 2. I.L.O. 'Payment by Results'' : International Labour Office, Geneva.
- 3. I.L.O. "Wages" International Labour Office, Geneva.
- 4. Lanham 'Administration of Wages and Salaries" : Harper & Row Publishers, London.
- 5. Sidney Weintraule 'Some Aspects of Wage Theory and Policy' Chilton Book, New York.
- 6. Subramanian "Wages in India".

# Course/Paper Code-13 (CC-13) Computer Application and Information System

# Unit (I) Computer Fundamental

Introduction to Computer, Generation of Computers, Major Component of Computer, Input/Output devices, Classification of Memory, Computer Arithmetics Codes (Conversion), 1's & 2's Complements, Classification of Computer According to their Sizes, Type of Computer. Software and Hardware, Application & System Software, Operating System, Complier. Type of processing –Batch, Real time & On line processing, Compiler, High Level Language, Low level language, Assembly Language, Complier, interpreter, Assembler, Multiuser, Multitasking, Multiprogramming & Multiprocessing Command & Program.

# Unit (II) Data Base System

Introduction to Data and Information, Data, Field, Record and Files. Purpose of Data Base Management System – Entity Model Relationship Model, Relationship Sets, Attribute, Triple data value and data elements. Data Model – Relational Model, Hirrancal Model & Network Model. File Organisation – Sequential File, Random Access File, Index Sequential File.

# Unit (III) Introduction to Information Technology (Networking & Internet)

Introduction to Networking, Advantages of Networking, LAN, MAN, WAN, Topology – Bus, Star, Ring, Hybrid. ATM, EFT & ECS, EDI. Internet and its application, Internet Operation, HTTP, WWW, TCP/IP, EFT, Routers, URL, Gopher, ISP, Modem, Telnet, DNS, Client/server, Web server, Web Browsers, Gatway, HTML, Firewall, Uploading & Downloading, Concept of Cloud Computing.

## Unit (IV) System Analysis & Design (SAD) & Management Information System (MIS)

Introduction to MIS : Information System for Operational Control, Management Control Strategie Planning etc. MB Based organization function. Concept of System Analysis & Design, Characteristics of System, Type of System, Data flow Diagrams, Different Stages of SDLC.

- Unit (V) (I) Introduction to Operating System MS-Dos and Series of Window O.S.
  - (II) Introduction to MS-Office :
    - MS- Word
    - MS-Excel
    - MS-Power Point

# **Practical**

- 1. MS DOS (Internal Command)
- 2. MS-Office (MS Word, Excel, Power Point)
- 3. Internet Operation

# **BOOKS – RECOMMENDED**

1.	Computer Fundamental & Organization	-	Dr. B. Ram
			BCE, Patna
2.	Computer Fundamental	-	V.K. Jain
3.	Fundamental of Computer & Information	-	Dr. C.P. Gupta
	Technology	-	Lakshmi Narayan Agrawal, Agra
4.	Introduction to Information Technology	-	ITLES- Pearson Publication
5.	MIS	-	C.S.V. Murthy
6.	Data base System	-	B.C. Desai
7.	SAD	-	E.Award
8.	MS-DOS	-	Russell A Stultz (6.22)
9.	MS-Office	-	2000 BPB

# **Course/Paper Code-14 (CC-14) Business Ethics and Values**

Unit-I.(a) Business ethics and values - concept, ethical concern in HRD, Emerging Issues in Business Ethics, Why Business Ethics is vital for Managers ?, Improving Ethical Decision-making.

(b) Managing Ethical Organization – Elements of Building Ethical Organization, Role of Managers in Influencing Ethical Climate, Codes of Ethics, Codes of Conduct, Ethical Leadership.

Unit-II.(a) Values and Culture- Meaning of values, Developing Managerial Values, Emerging Values of Corporates, Values of Indian Culture, Meaning and Types of corporate culture, Building and Maintaining Organization Culture.

(b) Indian Ethos in Management – Indian Ancient Ethos in Management, Core Values in Indian Culture, Karma Yoga and Nishkham Karma, Ethos of Mahatama Gandhi and Sri Aurobindo.

- Unit-III (a) Business Ethics and Professions Ethical Concerns in Human Resource Management (HRM), Marketing, Finance, Work Ethics, Business Ethics of Tata's Group, Patanjali, Infosis and other Indian organization.
  (b) Global Values – Ethics in Global Business, Managing Cultural
  - Diversity.
- Unit-IV Corporate Governance Meaning, Objectives, Importance, Corporate Governance in the global context, Codes of Corporate Governance, Factors for Success of Corporate Governance, Evaluation of Corporate Governance, Whistle Blowing.
- Unit-V Corporate social responsibility concept, importance, maintenance of corporate social responsibility, Social Responsibility of Business, Core Moral Responsibility of Enterprise towards Stakeholders, Value based Governance in Organization.

#### **BOOKS – RECOMMENDED**

1.	S.K. Bhatia	Business Ethics and Global Values
		Deep & Deep Publication Pvt. Ltd., New Delhi.
2.	Dr. Neeru Vasishth &	Business Ethics and Values, Taxmann Publications.
	Namita Rajput	
3.	S.K. Bhatia	International Human Resource Management,
		Deep & Deep Publication Pvt. Ltd., New Delhi,

Ability Enhancement Compulsory Course-2 (AECC-2)

Human Values & Professional Ethics & Gender Sensitization

# **SEMESTER - IV**

#### **Elective Course-1 (EC-1)**

## **Dissertation (Based on Field Work/In-plant Training)**

#### **Elective Course-2 (EC-2)**

Viva-Voce (Based on dissertation and theoretical aspects of various papers)

# Discipline Specific Elective Course-1 (DSE-1) Finance & Marketing Management (With Case Study)

Unit-I (a) Finance Management- Meaning, Scope, Importance, Objectives and Functions Organization for Financial Management.

(b)Long Term Investment Decisions :

(i)Meaning and importance of Capital Budgeting Factors, Determining Capital Budgeting

(ii)Concept, Measurement and Factors determining cost capital

(iiii)Capital Structure- Concept and theories of capital structure

#### Unit-II. Current Assets Management :

- (a) Working Capital Management, Concept, Planning, Sources of working Capital -External and Internal Sources,
- (b) Management of cash including objective and factors determining cash need.

(e) Concept, objectives and Importance of Book-keeping and Accounting

- Unit-III- Corporate Laws and Provisions
  - (a) Indian Companies Act, 2013- Provisions relating to formation, registration and winding up.
  - (b) Partnership Act, 1932 Creation, registration, Rights and Duties of Partners, Admission, Retirement of Partners and winding . Features of partnership
  - (c) Indian Contract Act, 1872 Definition and essential features of a valid contract, Offer and acceptance, Considerations, Free consent, Quasi contract etc

Unit-IV. Marketing Management :

- Meaning & Concepts of Marketing Management, Philosophy of marketing management –product concept, selling concept, The Marketing System, Marketing Opportunities
- (b) Consumer Market and buying behavior, Current Demand Measurement, Market Forecasting

Unit-V Marketing Strategies :

- (a) Marketing Planning –Components of Marketing Plannig, Product lifecycle strategy, Some Marketing Mix Decisions.
- (b) Product decisions and brand decision, Sales Promotion and Publicity decision, Marketing Organization and Marketing Research.

# **BOOKS RECOMMENDED : TEXT BOOKS**

- 1. I.M. Pandey Financial Management, Vikas Publication House
- 2. Philip Kotler, Marketing Management
- 3. R.S. Davar, Modern Marketing Management
- 4. S.N. Jha Fundamentals of Marketing, Novelty and Company.

## **Generic Elective Course -1 (GE-1)**

# Labour Planning & Social Institutions (With Case Study)

Unit-I- Problems of Industrial Labour in India-

- (a). Number and Composition, Housing, Various Welfare amenities and Securities.(b) Labour Productivity –Meaning, factors determining level of productivity, causes of low productivity and remedies
- Unit-II- Problems of Agricultural Labour in India Number and Composition, Under-employment and seasonal unemployment, Imbalance in the conditions of Agricultural & Industrial labour in India

Unit-III- Labour Planning & Reforms

- (a) Meaning of Economic Planning Its needs, forms and objectives & Labour Planning under Economic reforms
- (b) Labour Planning in India under five- years plan history and present position, Priorities and futuristic goals.
- Unit-IV (a) Social Pathology definition-factors responsible for socio-pathological conditions.
  (b) Social Problems- Crime, Juvenile Delinquency, Alcoholism, Beggary and Poverty- Types, causes, extent, effects Prevention and Control.
- Unit-V Society and Social Institutions.
  - (a) Marriage types of marriage, social customs governing marriage
  - (b) Family Origin, growth and subsequent changes-joint family system. Disintegrating process, Modern Family.
  - (c) Caste in India meaning functions impact of industrialization on caste and culture .definition causes theories regarding causation of crime control of crime

# **BOOKS RECOMMENDED : TEXT BOOKS**

- 1. J.N. Mongia (ed.). Reading in India Labour and Social Welfare
- 2. K.N. Vaid, Labour Welfare in India
- 3. V.K.R.V. Rao, Agricultural Labour Year Book
- 4. Government of India, Indian Labour Year Book
- 5. D.R. Gadgil, Planning and Economic Development in India
- 6. S.K.S. Iyenger, Fifteen Years of Democratic Planning
- 7. Government of India, Five Year Plans
- 8 P.N. Prabha, Hindu Social Organizations
- 9 Hutton, Caste in India
- 10 G.R. Madan, Indian Social Problems